

# Co-Managed Copilot



**In today's world, the mandate is clear:  
do more with less.**

**And the gap between capacity and resources  
keeps widening.**

**How we work needs to change.**

**Employees are  
interrupted  
EVERY  
2 MINUTES**

**80%**  
say they lack  
enough time to do  
their work

**53%**  
of leaders say they  
need productivity  
to increase



## **Now, imagine a new kind of organisation.**

One where humans oversee trusted teams of AI agents that securely and responsibly operate around the clock, orchestrating complex processes and executing everyday tasks instantly, accurately and independently.

Meanwhile, human employees can focus on meaningful, high-value work that drives progress and innovation.

That's what a Frontier Firm looks like. Human led, AI enabled.

A faster, more resilient, and more capable organisation powered by a digital workforce and directed by human creativity and ingenuity.

Become a Frontier Firm with ANS.

# What is Co-managed Copilot by ANS?

**Co-managed Copilot by ANS helps organisations to unlock real-world value through Copilot and Agentic AI.**

We go beyond deployment to ensure your platforms, data, and apps are secure and AI ready for the new era of work – where hybrid teams seamlessly integrate ‘digital colleagues’ to drive productivity and innovation.

Generating real-world results from Microsoft Copilot and Agentic AI, ANS helps organisations blend advanced business solutions, robust security controls, and modern data services. Our approach positions organisations as Frontier Firms who lead, rather than follow, as the world shifts to autonomous operations that redefine how modern businesses work.

## Draft a Proposal

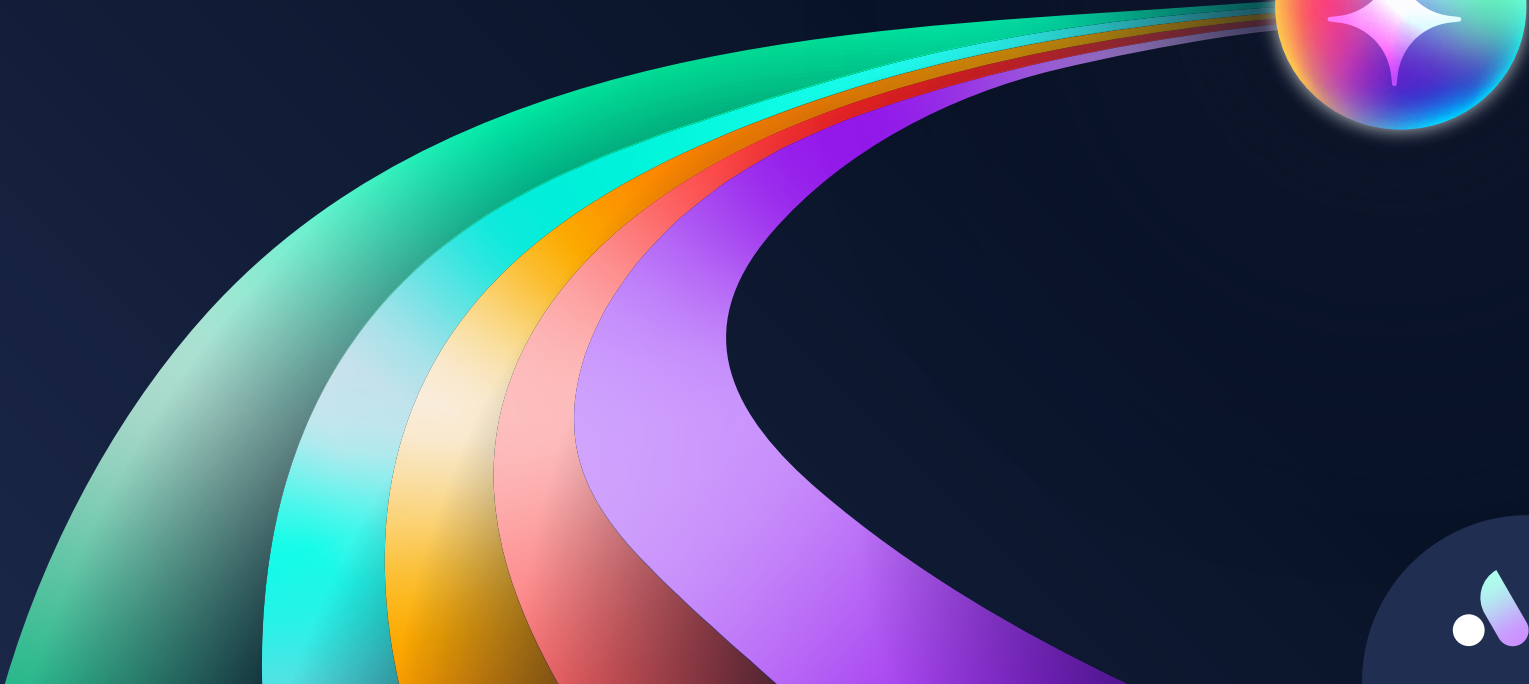











Using our approved template, draft a proposal based on these notes.





# Business Outcomes

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- **Revolutionise the way your business works**  
AI agents acting autonomously to run complex processes and everyday tasks.
  - **Productivity, without the burn out**  
Free employees from repetitive, low-value tasks so they can focus on creative, strategic, value-driving work.
  - **Growth, without the overheads**  
Expand the capabilities of your organisation without hugely increasing cost or complexity. Build an inherently scalable and future-ready platform that achieves measurable ROI.
  - **AI Adoption, without the risk**  
Deploy Copilots and Agentic AI with built-in governance, security and compliance. Scale AI confidently with guardrails, auditability, and policy enforcement baked in.
  - **Remove the risk of Shadow AI**  
Prevent the use of unmanaged AI tools by implementing a secure, centrally managed, control plane.



# Become a Frontier First Organisation with ANS.

**30%**

increase in employee  
productivity

Source

**40%**

reduction  
of operational costs

Up to  
**353%**

increase in ROI  
over 3 years

Source

# The Journey from AI Readiness to AI Realisation.

Co-managed Copilot by ANS ensures you have the security, guardrails, and posture management foundations in place to confidently move towards building custom AI workflows and agents designed around your business processes.

## 01. Enable

Gain clear visibility into compliance, licensing, access control, and security posture to identify and contain agent sprawl. Boost enablement with content and communities that drive adoption over usage and help you unlock Copilot and Agentic AI securely.

## 02. Remediate

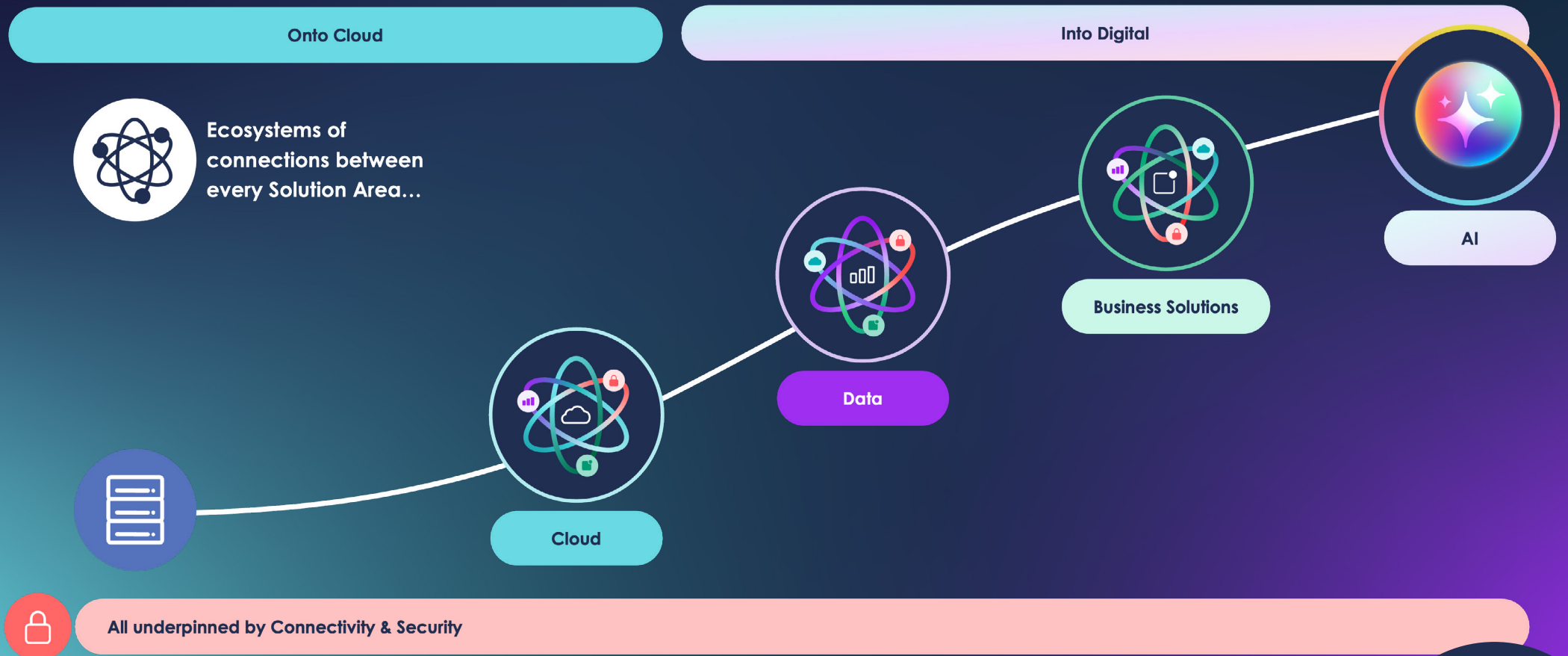
Prevent data leakage and reduce user risk by integrating advanced security posture management to ensure Copilot has access to, and surfaces, the right content to the right users. Monitor policy drift detection to highlight and remediate deviations, with automated reporting to empower usage, improve decision making, and drive ROI.

## 03. Scale

Truly become a Frontier Firm by embracing advancing and scaling AI capabilities. Deploy Agentic AI through agent fleets and hybrid human-agent workflows to transform how work gets done - all securely managed through a central agent repository and control plane. Achieve **faster innovation, greater agility, and competitive advantage** without the risk with a model designed for the future of business operations.

# The Roadmap to Unlocking AI.

To realise the value of AI, organisations must first establish strong technology foundations and adopt cloud infrastructure to become AI-ready. By leveraging the scale and resilience of the public cloud alongside a securely connected and governed modern data platform, organisations create the conditions to embrace a Frontier-first approach and accelerate digital transformation. This strategy enables organisations to redesign business solutions and processes, while driving widespread adoption and scaling of Copilot and Agentic AI.





# What Does ANS Co-managed Copilot Deliver?

**ANS Co-managed Copilot provides a comprehensive, secure, and expertly managed AI service designed to accelerate your adoption of Copilot and Agentic AI while ensuring your data and operations remain protected.**





## Secure by Design

We embed robust identity protection, access controls, and compliance into every aspect of your AI journey.



## Information Governance

Benefit from automated protection, data loss prevention, audit trails, and proactive compliance monitoring to keep your sensitive data safe and meet regulatory obligations.



## Intelligent Platform Management

Control your agent environments with best-practice governance, streamlined onboarding, and clear oversight of usage and adoption.



## Expert Support

Access specialist guidance, rapid incident response, and ongoing advisory services to ensure smooth operations and continuous improvement.



## Operational Excellence

We optimise performance, manage costs, and support innovation, helping you unlock value from advanced data and AI workloads.



## Continuous Monitoring

Stay ahead of risks with ongoing health checks, policy monitoring, and actionable insights to maintain a secure and efficient environment.

**With ANS Co-managed Copilot, you get a future-ready, scalable service that drives faster adoption, stronger compliance, and measurable business outcomes - underpinned by enterprise level security.**





# What Can AI Agents Do For You?



## Customer Service Knowledge Agent

Surfaces accurate, real-time answers and supports workflows to frontline teams.

### Automates

Instant retrieval of policies and procedures, summarising complex documentation, suggesting next-best actions, preparing customer-ready responses, and logging outcomes.

### Value

Faster issue resolution improving customer experience, reduced handling time, lowering operational costs, and consistent, compliant responses across service teams.

### Example

A major banking institution deployed agent-powered knowledge assistance across 4,000+ branches, **reducing information search time from 10 minutes to just 30 seconds.**

### Who Benefits?

Customer Service,  
Support Teams,  
Contact Centre  
Staff, Ops.

## Finance & Procurement Flow Agent

Keeps spend compliant and the month-end moving.

### Automates

PO intake, three-way matching, supplier onboarding checks, coding and approvals, expense validation, subscription rationalisation with renewal reminders.

### Value

Improved spend visibility, faster financial close, reduced compliance risk.

### Example

A leading construction firm utilises Copilot and agents to automate the sorting, tracking, and structuring of supplier quotes by specialty, **saving employees up to 18 workdays per year.**

### Who Benefits?

Finance,  
Budget Owners,  
Ops.

## Customer & Revenue Ops Agent

Removes admin from selling and serving customers.

### Automates

Creating opportunities/cases from calls/emails, updating CRM fields, drafting proposals/SOWs from approved templates, nudging renewals, logging outcomes to dashboards.

### Value

Accelerated sales cycles, increased revenue predictability, improved customer experience.

### Example

By leveraging Copilot and Copilot Studio to automate customer service, a financial services firm achieved **\$75,000 in monthly savings and redirected 2,000 hours annually to higher-value work.**

### Who Benefits?

Sales, Customer Success, Pre-sales, Legal.

## Compliance & Risk Steward Agent

Bakes governance into everyday work without slowing it down.

### Automates

Policy Q&A, label/retention application, DLP checks, DPIA templates, evidence collection, audit pack creation, incident playbook execution.

### Value

Enhanced regulatory compliance, reduced operational risk, streamlined audit processes.

### Example

A global telecom enterprise leveraged Comply AI to achieve a **70% enhancement in controls and risk descriptions, an 18-month acceleration in compliance timelines, and halved ongoing**

### Who Benefits?

Security, Compliance, Legal, IT.

# Why Customers Choose ANS.

We combine deep Microsoft expertise with industry-recognised credentials, experts and innovative technology to ensure your environment is secure, compliant, and optimised for success.

Our phased approach means we can meet you where you are and take you on the journey from AI Readiness to AI Realisation. We help you drive adoption and usage of Copilot and Agentic AI to enhance your workforce and revolutionise your operations - all underpinned by enterprise grade security posture management.



## End-to-End Governance for Agents

We don't just enable AI: we provide a control plane for every agent, with identity, permissions, and lifecycle management baked in. Competitors focus on building; we focus on enabling safely at scale.



## Baseline Before Build

Most providers jump straight to AI use cases. We start by hardening your tenant, securing your data, and standardising policies so adoption is safe and sustainable.



## Security & Compliance by Design

Purview, DLP, and Defender aren't bolt-ons - they're embedded from day one, giving you provable compliance and peace of mind.



## Copilot & Custom Agents Under One Roof

We enable Copilot Studio for intelligent workflows and then govern custom agents centrally through Agent 365, unlocking innovation with robust guardrails.



## Accelerated Adoption through Enablement

Enablement as part of the service: empower your teams to realise more use cases and drive adoption rather than just focusing on usage.



## Future-Ready, Scalable Model

Modular service tiers let you start small and scale confidently, with continuous innovation and cost optimisation.



# You're in Great Company.



**ANS and  
Aventum Group  
Partner for Agentic  
AI Innovation.**

[Learn more](#)



**ANS and Manchester  
City Council Drive  
Digital Enablement  
in Public Services.**

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**ANS Helps Facial  
Palsy UK Improve  
Patient Service  
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**ANS Helps  
Burges Salmon  
Shift to a Culture  
of AI Confidence.**

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Azure Virtual Desktop



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Microsoft Cloud



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25 | 26  
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FOR MICROSOFT AI BUSINESS SOLUTIONS



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Azure

Specialist  
Build AI Apps on Microsoft  
Azure



Microsoft  
Copilot Jumpstart Partner  
Prioritized Tier



# Start Your Journey with an AI Readiness Assessment.

The journey from AI Readiness to AI Realisation starts with getting multiple foundational elements in place across:



The ANS AI Readiness Assessment is a structured workshop that maps your current landscape and provides a roadmap for successful Copilot and Agentic AI implementation.

## Outputs

- Estate discovery and scoping of your current environment
- Review across Cloud, Data, Security and Business Solutions
- Gap identification and roadmap for a successful roll-out
- Use cases and measurable outcomes tailored to your business
- Adoption enablement planning to drive real usage

Following the completion of the AI Readiness Assessment, we will recommend tailored engagements to remediate and strengthen the areas necessary to take you to the next stage of your AI journey.

**Book your  
Assessment  
Today** 



# Get in touch.

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**Think Bigger.**



**Microsoft**

2025 Partner of the Year

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Winner

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